

# Amazon Business Program The Illinois Library Association

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09-26-2024

# amazon business



# Before we begin...

- Recorded Session
- Presentation Slides and Recording Available Post Webinar
- Interactive Session at The End for Questions
- Q&A: Put Questions in The Chat and Provide Your Name and Library Name
- Feedback & Questions: amazonbusiness@ila.org

# Agenda

- amazon business
- Illinois Library Association

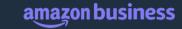
- Introduction
- Why Amazon Business?
- Illinois Library Association Partnership Overview
- Program Benefits
- How to Join
- FAQ's
- Member Question & Answer





Why Amazon Business?

# Get what your organization needs, all in one place







#### **Everyday savings**

Exclusive prices and quantity discounts on more than 5 million products.



#### **Curated selection**

Find hundreds of millions of relevant products, from office supplies to items specific to your industry.



#### **Two-Day Shipping**

Unlimited FREE Two-Day
Shipping on over 100 million
items with Business Prime. Get
Same-Day or One-Day
Shipping on eligible orders.



#### Tax exemption

Use your tax exemption across your organization by enrolling in the Amazon Tax Exemption program.

# Buy smarter. Dream bigger.



### Amazon Business: your partner for smart business buying

### Simplify buying

#### **Reduce costs**

#### Support your community

#### **Reorder lists**

Add, organize, sort, and prioritize products that you frequently need. Quickly reorder products from these lists, and share lists with others.

#### Savings & discounts

Access exclusive prices and quantity discounts, and get free shipping options.

#### **Local sellers**

Find and purchase from businesses located in your zip code, city, county, or state.

#### **Order approvals**

Create approval workflows to approve every purchase or only those above a set threshold.

#### **Payment options**

Manage cash flow in ways that flex with your needs with tools like Pay by Invoice.

#### **Buying preferences**

Set buying preferences and custom messages to guide employees to purchase from local, small, and minority owned businesses.

# Savings and selection across categories









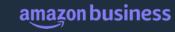




Breakroom	Office Supplies	IT Peripherals	Janitorial & Sanitation	MRO
+2 million products	+12 million products	+38 million products	+1 million products	+33 million products
15% Savings	9% Savings	23% Savings	9% Savings	3% Savings

Savings information is based on data and information from similarly situated enterprise level customers. Not a guarantee of savings.

Savings and selection parity estimates are based on comparisons with same, similar, or alternate products and are not a guarantee of potential savings or selection.







Illinois Library Association

# Illinois Library Association: Amazon Business Program

Illinois Institutional Member Public Libraries can join the program with their existing Amazon Business Account to receive these special member benefits:

- Free Business Prime membership with up to 100 users at your library
- Discounts on 2,000+ IT products
- Discounts on 4,000+ Office products
- Pre-approval for a Pay By Invoice credit line of \$10,000

<sup>\*</sup>If your member eligible library does not have a current Amazon Business Account you are able to create an account to join the program to receive these special member benefits.







#### Get the best of Amazon Business with Business Prime

The membership suited for business

#### Fast, FREE business delivery

Get FREE, Same-Day, One-Day, or Two-Day Shipping on millions of items.

#### **Spend Visibility**

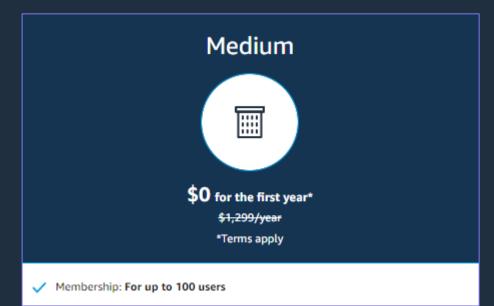
Analyze spending patterns for insights that can help inform your budgeting decisions.

#### **Guided Buying**

Create policy rules that guide employees to approved products.

## amazon business







# **Additional Discounted Products**









Information
Technology
Hardware/Peripherals

# Office Category and Brand Overview

amazon business

- Arts, Crafts and Sewing
- Classroom and Education Supplies
- Event & Party Supplies
- **Furniture**
- Landline Telephones and Accessories
- Office and Desk Organization
- Paper, Toner, Ink
- Printers, Scanners, Projectors
- Recordkeeping, Ship and Pack
- Shredders
- Storage
- Store Supply & Signs
- Tapes, Adhesives, Lubricants
- Writing Instruments

























KEEPING YOU ORGANIZED®

# IT Category and Brand Overview

amazon business

- Audio Accessories, Handsfree, Bluetooth
- Cables
- Desktop and Laptop Computers
- Drives and DVC
- Memory
- Monitors and Televisions
- Networking
- Portable Media Players
- Security & Safety
- Sound and Recording
- Tablets and Tablet Accessories
- Video Components
- Wireless Accessories





























How to enroll

# How to join the program

Link: <a href="https://a.co/cZDOURS">https://a.co/cZDOURS</a>

Code: MRRM8M

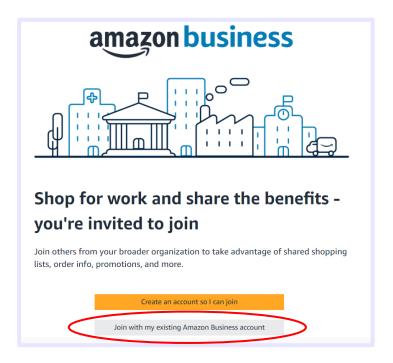




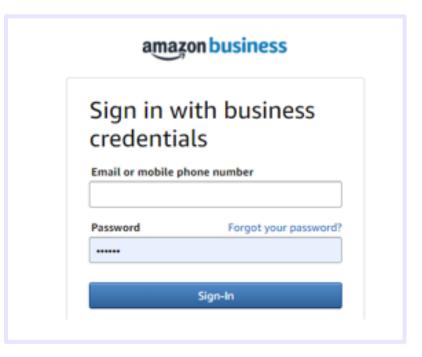
#### Step 1:

Visit your organization's dedicated URL:

https://a.co/cZDOURS



Step 2: Sign in with business credentials.



Step 3:
Enter verification code: MRRM8M

Submit your organization's code to join the account				
You should have received a verification code from your organization. Enter it to join the associated account.				
Verification code				
Submit code				
By joining an Associated Account, you agree that the Lead Account (for example, franchisor, group purchasing organization, industry association) will have access to limited information about your Business Account to determine your status or eligibility as an Associated Account. This may include your organization's name, administrator name, email addresses, aggregated spend data, or similar information. You may also choose to share or receive information from other Associated Accounts such as public shopping lists and individual order data.				

#### Activate Free Business Prime



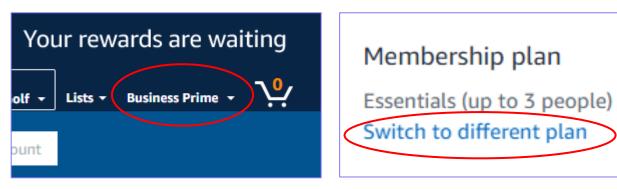




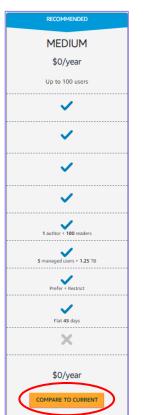
Step 1: Visit Business Prime Portal

Step 2:

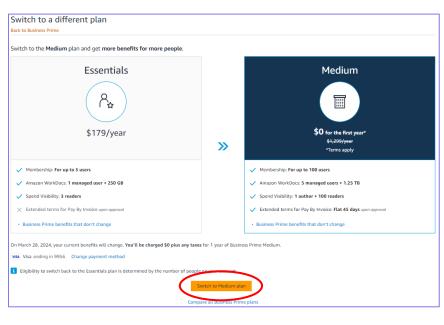
Switch your Membership Plan



Step 3: Select Medium



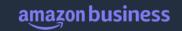
Step 4: Enroll in Free Business Prime Medium







Frequently Asked Questions





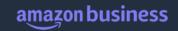
Do these benefits automatically apply if we are a member of the Illinois Library Association? NO.

Benefits are only currently applicable to: <a href="ILA Institutional Member Public Libraries">ILA Institutional Member Public Libraries</a>

Illinois Public Libraries with an active ILA Institutional Membership can opt in via the following:

Link: <a href="https://a.co/cZDOURS">https://a.co/cZDOURS</a>

Code: MRRM8M





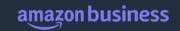
How does this impact my current Amazon Business Account?

Will my current account approvals/setting have to change?

Nothing is impacted on your existing Amazon Business Account. no group structure, order history, line of credit, etc. Everything existing stays.

All that changes is the ability to access Business Prime for free and the catalogs with discounted pricing, and the line of credit offer if you do not currently have one.

You still 100% manage your account and have full autonomy.





What if I do not have an Amazon Business Account?

How to open a new Amazon Business Account to join the ILA program:

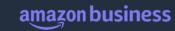
Option 1: Click on Link <a href="https://a.co/cZDOURS">https://a.co/cZDOURS</a>

# Shop for work and share the benefits - you're invited to join

Join others from your broader organization to take advantage of shared shopping lists, order info, promotions, and more.

Create an account so I can join

Option 2: Contact Amazon Business Customer Service via Phone: 1-844-428-3060 or Click to Call Link: Amazon Business Customer Service





How do we know that we are on amazon business?



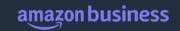






How do we know if we have amazon business prime?



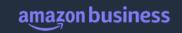




What is the difference between amazon business and amazon business prime?

## Fast, FREE business delivery

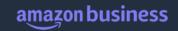
Get FREE, Same-Day, One-Day, or Two-Day Shipping on millions of items.





Do we get free business prime if we already paid?

Yes! After enrolling in this program, your next renewal will be free for 12 months.





I paid for business prime but I don't want to wait for my next renewal. Can I get reimbursed and start receiving free business prime today?

#### Yes

- Contact <u>customer service</u> to cancel your business prime plan and get reimbursed at a prorated amount
- 2) Enroll in this program and activate free business prime medium plan for 12 months

\$10,000

Pre-approval Credit Line

FREE

Business Prime up to 100 Users

Up to 25% off

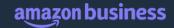
Select Office & IT Supplies

Available to Illinois Public Libraries with an active ILA Institutional Membership Enroll Now if eligible!

Link: https://a.co/cZDOURS

Code: MRRM8M





# Thank You

Learn more at:

https://www.ila.org/initiatives/amazon-business-for-ila-institutional-me

Questions: amazonbusiness@ila.org